## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# SCHEDULE TO

(Rule 14D-100)

TENDER OFFER STATEMENT UNDER SECTION 14(d)(1) OR 13(e)(1) OF THE SECURITIES EXCHANGE ACT OF 1934 (AMENDMENT NO. 2)

## **DONEGAL GROUP INC.**

(Name of Subject Company (Issuer))

### **GREGORY MARK SHEPARD**

(Name of Filing Persons (Offeror))

CLASS B COMMON STOCK, PAR VALUE \$0.01 PER SHARE

(Title of Class of Securities)

257701300

(CUSIP Number of Class of Securities)

J. Victor Peterson

Lathrop & Gage LLP 155 North Wacker Drive

Chicago, IL 60606-1787

(312) 920-3300

(Name, Address and Telephone Numbers of Person Authorized to Receive Notices and Communications

on Behalf of Filing Person)

CALCULATION OF FILING FEE

#### **TRANSACTION VALUATION\***

### AMOUNT OF FILING FEE\*\*

Gregory Mark Shepard

March 20, 2013

\$28,879,080	\$3,939.11

\* For purposes of calculating the filing fee pursuant to Rule 0-11(d) only, the transaction valuation was calculated on the basis of the purchase of 962,636 shares of Donegal Group Inc. Class B common stock at the Tender Offer price of \$30.00 per share.

\*\* The filing fee, calculated in accordance with Rule 0-11 of the Securities Exchange Act of 1934 and Fee Rate Advisory No. 1 for fiscal year 2013 issued by the Securities and Exchange Commission on August 31, 2012, by multiplying the transaction value by 0.0001364.

x Check the box if any part of the fee is offset as provided by Rule 0-11 (a)(2) and identify the filing with which the offsetting fee was previously paid. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

Filing Parties:

Date Filed:

Amount Previously Paid:\$3,939.11Form or Registration No.:005-39100

Check the box if the filing relates solely to preliminary communications made before the commencement of a Tender Offer.

Check the appropriate boxes below to designate any transactions to which the statement relates:

x third-party Tender Offer subject to Rule 14d-1.

□ issuer Tender Offer subject to Rule 13e-4.

□ going-private transaction subject to Rule 13e-3.

x amendment to Schedule 13 D under Rule 13d-2.

Check the following box if the filing is a final amendment reporting the results of the Tender Offer:  $\Box$ 

This Amendment No. 2 (this "Amendment") is filed by Gregory Mark Shepard, a Florida resident ("Offeror"). This Amendment amends and supplements the Tender Offer Statement on Schedule TO and the exhibits thereto originally filed by Offeror with the Securities and Exchange Commission (the "SEC") on March 20, 2013, as previously amended and supplemented by Amendment No. 1 thereto filed by Offeror with the SEC on March 27, 2013 (as previously amended and supplemented by Amendment No. 1 thereto filed by Offeror with the SEC on March 27, 2013 (as previously amended and supplemented , the "Schedule TO"). The Schedule TO relates to the offer by Offeror to purchase, for cash, 962,636 shares of Class B common stock, par value \$0.01 per share ("Class B Shares"), or such lesser number of shares as are properly tendered and not properly withdrawn, of Donegal Group Inc., a Delaware corporation (the "Company"), at a price of \$30.00 per share, net to the seller in cash, without interest thereon and less any required withholding taxes, upon the terms and subject to the conditions set forth in the Offer to Purchase dated March 20, 2013 (the "Offer to Purchase"), a copy of which is attached as Exhibit (a)(1)(A) to the Schedule TO, and in the related Letter of Transmittal, a copy of which is attached as Exhibit (a)(1)(B) to the Schedule TO.

Capitalized terms used in this Amendment but not otherwise defined have the meanings ascribed to them in the Offer to Purchase.

As permitted by General Instruction G to Schedule TO, this Amendment is also an amendment to the statement on Schedule 13D originally filed on July 12, 2010, as subsequently amended, by Offeror.

#### Item 12. Exhibits.

Item 12 of Schedule TO is hereby amended and supplemented to include the following: "(a)(1)(I) Text of press release regarding offer issued by Offeror dated April 9, 2013."

After due inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

By: / S / GREGORY MARK SHEPARD

### EXHIBIT NO. DOCUMENT

(a)(1)(A)	Offer to Purchase dated March 20, 2013. *
(a)(1)(B)	Form of Letter of Transmittal. *
(a)(1)(C)	Form of Notice of Guaranteed Delivery. *
(a)(1)(D)	Form of Letter to Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees. *
(a)(1)(E)	Form of Letter to Clients for use by Brokers, Dealers, Commercial Banks, Trust Companies and other Nominees. *
(a)(1)(F)	Summary Advertisement as published in Investor's Business Daily on March 20, 2013. *
(a)(1)(G)	Text of press release regarding offer issued by Offeror dated March 20, 2013. *
(a)(1)(H)	Text of press release regarding offer issued by Offeror dated March 27, 2013. *
(a)(1)(I)	Text of press release regarding offer issued by Offeror dated April 9, 2013.
(b)	Not Applicable.
(d)(1)	Not Applicable.
(d)(2)	Not Applicable.
(d)(3)	Not Applicable.
(e)	Not Applicable.
(f)	Not Applicable.
* Previously filed.	

#### Shepard Blasts Donegal's 14D-9 Response - Urges Shareholders to Tender Class B Shares of Donegal Group, Inc. at \$30 Per Share

Bradenton, Florida, April 9, 2013 (NASDAQ: "DGICB") – Gregory M. Shepard today blasted Donegal Group, Inc. ("Donegal") CEO Don Nikolaus and the Boards of Directors of Donegal and Donegal Mutual Insurance Company ("Donegal Mutual") for advising Donegal's Class B shareholders on April 3, 2013 not to tender their shares to Mr. Shepard at \$30.00 per share.

According to Mr. Shepard, "Don Nikolaus and the Boards of Donegal and Donegal Mutual have once again shown that they will stop at nothing to entrench themselves and protect their fieldom at the expense of shareholders. Don Nikolaus has not delivered value for the shareholders, in my opinion. He has instead delivered value only for himself and his friends on those Boards."

Mr. Shepard continued, "I have over a \$50,000,000 investment in Donegal. Neither Don Nikolaus nor any member of the Boards comes close to matching my financial investment in Donegal. And yet, Donegal and Donegal Mutual would deprive me of Board representation, and are even willing to oppose the Class B shareholders receiving \$30 per share, just to protect their fiefdom."

Mr. Shepard asked, "How can Don Nikolaus and his Boards call my tender offer 'illusory' when it's their intentional failure to meet some of the Offer's conditions that would deny the Class B shareholders of any chance of receiving \$30 per share? Donegal's Recommendation on SEC Form 14D-9 did not address the adequacy of my Offer consideration, even though \$30 per Class B Share represents a 42% premium over the pre-Offer price. What Donegal's shareholders want to know, in my opinion, is whether Don Nikolaus and his Boards think \$30 per Class B Share is adequate, not how long their attorneys believe it might take to satisfy the tender offer's regulatory conditions."

Mr. Shepard continued, "If Don Nikolaus and his Boards think that \$30 per Class B share is not adequate, then what realistic plan do they propose to achieve \$30 per Class B share? Don Nikolaus' strategy to focus on premium rate increases, fortuitous avoidance of catastrophic storms in an era of global warming, and other operational improvements, has failed to realize the true value of Donegal's shares. It is Nikolaus' strategy for increasing shareholder value, not my Offer, that is illusory and devoid from today's market realities, which in my opinion are being driven by GEICO, Progressive, USAA, and a few other larger mutuals with stronger managements, stronger financial resources, a broad spread of risk, and a better track record of providing a reasonable return to shareholders."

Mr. Shepard added, "Donegal's 14D-9 Recommendation addressed only Class B stockholders. Apparently, the Donegal Board sees no need to talk to its Class A stockholders about a \$30.00 per Class B tender offer from its largest independent shareholder by far. Yet they should address the Class A stockholders and explain to them why there are approximately 6,700,000 Class A granted stock options, representing 33% of the total outstanding Class A shares. They should explain why on March 19, 2013 – the day before I announced my tender offer – the Class A shares closed at \$14.66 while the Class B shares closed at \$21.07 per share (a 44% premium to the Class A shares). They should explain why it is, if Donegal's strategy has been so successful, that the Class A shares trade approximately 30% lower than their peak of \$21.28 in September 2006 (over 6½ years ago)."

Mr. Shepard urges shareholders to call up Don Nikolaus at 800-877-0600, and Jeffrey Miller at 717-426-1931, and express your sentiments, if you are disappointed in the price of your stock and disappointed that Don Nikolaus and these Board members are attempting to thwart your opportunity to receive \$30 per share for the Class B stock.

Mr. Shepard also demands to know the identity of the Donegal Mutual director who, on February 28, 2013, purchased 800 Class B shares at \$20 per share and 388 Class B shares at \$20.17 per share, as identified in Item 6 of Donegal's 14D-9.

Mr. Shepard asked, "Who is this mystery director who was buying Class B shares? Why is Donegal keeping his identity a secret from the shareholders?" Mr. Shepard calls on Donegal to amend its 14D-9 to reveal the identity of this mystery director.

On March 20, 2013, Gregory M. Shepard announced a tender offer for 962,636 of the outstanding shares of Class B Common Stock of Donegal at a price of \$30 per Class B share (the "Offer"). The Offer represents approximately a 42% premium to the closing price of Donegal Class B shares on NASDAQ on March 19, 2013 – the last full trading day prior to the commencement of the Offer.

The Offer is not subject to any financing contingency. Other conditions apply to the Offer, including the tender of at least 925,000 Class B shares, insurance and bank regulatory approvals, expiration or early termination of the Hart-Scott-Rodino waiting period, and no litigation involving the Offer. Mr. Shepard is also seeking the appointment of three persons selected by him to the Donegal Board and the Board of Donegal Mutual, as a condition of the Offer, without an increase in the size of each board from 12 directors.

The Offer will expire on April 19, 2013 at 11:59 p.m., New York City time, unless extended. Tenders of shares of Donegal's Class B Common Stock must be made prior to the expiration of the Offer and may be withdrawn at any time prior to the expiration of the Offer. Only shares properly tendered and not properly withdrawn pursuant to the Offer will be purchased. **The Offer includes withdrawal rights so that a tendering shareholder can freely withdraw any shares prior to acceptance of such shares for payment under the Offer.** 

Mr. Shepard is the beneficial owner of 3,602,900 Class A shares and 397,100 Class B shares of Donegal, which he acquired at a total cost of \$58.6 million. Mr. Shepard has been a Class A and a Class B shareholder of Donegal since 2005, and he is now by far Donegal's largest shareholder with the exception of Donegal Mutual.

This press release is neither an offer to purchase nor a solicitation of an offer to sell shares of Donegal. It does not purport to be complete and is qualified in its entirety by reference to the complete text of the Offer to Purchase and the related Letter of Transmittal, which contain important information that should be read carefully before any decision is made with respect to the Offer.

The Offer to Purchase and the related Letter of Transmittal and Notice of Guaranteed Delivery are filed with the SEC and are available through the SEC's website at http://www.sec.gov/. Any questions or requests for assistance or for additional copies of the Offer to Purchase, the related Letter of Transmittal and other related tender offer materials may be directed to the Information Agent at its address and telephone numbers set forth below, and copies will be furnished promptly at the Offeror's expense. **The Information Agent for the Offer is: D.F. King & Co., Inc.**, 48 Wall Street, 22nd Floor, New York, NY 10005. Banks and Brokerage Firms please call collect: (212) 269-5550. All others call toll-free: (800) 967-5079. Email: information@dfking.com

THE OFFER IS NOT INTENDED TO AND DOES NOT CONSTITUTE (I) A SOLICITATION OF A PROXY, CONSENT OR AUTHORIZATION FOR OR WITH RESPECT TO THE ANNUAL MEETING OR ANY SPECIAL MEETING OF DONEGAL'S STOCKHOLDERS OR (II) A SOLICITATION OF A CONSENT OR AUTHORIZATION IN THE ABSENCE OF ANY SUCH MEETING.