## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 of the Securities Exchange Act [X] of 1934

FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2001

or Transition Report Pursuant to Section 13 or 15(d) of the Securities [ ] Exchange Act of 1934

For the transition period from

to 

Commission File No. 0-15341 ----

> DONEGAL GROUP INC.

(Exact name of registrant as specified in its charter)

#### DELAWARE

(State or other jurisdiction of incorporation or organization)

23-2424711 (I.R.S. Employer Identification No.)

1195 RIVER ROAD, P.O. BOX 302, MARIETTA, PA 17547-0302 (Address of principal executive offices, including zip code)

(717) 426-1931

(Registrant's telephone number, including area code)

# (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x . No.

> APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents and reports required by Sections 12, 13, or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes . No .

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 5,945,714 shares of Class A Common Stock and 2,972,857 shares of Class B Common Stock, \$0.01 par value, outstanding on April 30, 2001.

#### PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

#### DONEGAL GROUP INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Unaudited)

#### ASSETS MARCH 31, 2001 DECEMBER 31, 2000 \* Investments Fixed maturities Held to maturity, at amortized cost \$ 91,485,727 \$143,181,718 Available for sale, at fair value 172,960,300 114,611,183 Equity securities, available for sale at fair value 13,743,998 12, 112, 236 Short-term investments, at cost, which approximates fair value 9,024,271 19,439,505 289,344,642 Total Investments 287,214,296 Cash 7,798,157 5,182,988 Accrued investment income 4,042,166 4,002,464 Premiums receivable 23,820,154 21,758,502 Reinsurance receivable 78, 575, 257 67,443,687 Deferred policy acquisition costs 12,185,690 12,284,214 Federal income tax receivable 259,962 Deferred income taxes 6,712,830 7,690,886 Prepaid reinsurance premiums 45,983,364 38,385,540 Property and equipment, net 5,054,099 5,236,483 Accounts receivable - securities 234,817 725,944 Other 757,554

Total Liabilities and Stockholders' Equity	\$472,111,957 =========	\$452,581,739 =========
Total Stockholders' Equity	119,288,025	114,129,591
Retained earnings Treasury stock	62,222,533 (891,756)	59,269,593 (891,756)
Accumulated other comprehensive income (loss)	1,636,359	(199,063)
Additional paid-in capital	47,294,639	46,969,840
	, ,	8,980,977
and 8,858,689 shares	9,026,250	8 080 077
20,000,000 shares, issued 9,026,250 and 8,980,977 shares and outstanding 8,903,962		
Common stock, \$1.00 par value, authorized		
2,000,000 shares; none issued		
Preferred stock, \$1.00 par value, authorized		
STOCKHOLDERS' EQUITY		
Total Liabilities	352,823,932	338,452,148
Other	1,231,397	1,664,304
Due to affiliate	5,279,803	4,528,996
Accounts payable - securities	300,000	959,652
Borrowings under line of credit	37,000,000	40,000,000
Cash dividend declared to stockholders		797,282
Federal income taxes payable	1,060,890	
Reinsurance balances payable	1,140,605	1,634,975
Accrued expenses	5,659,777	5,877,475
Unearned premiums	121,426,891	113,613,537
Losses and loss expenses	\$179,724,569	\$169,375,927
LIABILITIES		
LIABILITIES AND STOCKHOLDERS' EQUITY		
	==========	===========
Total Assets	\$472,111,957	\$452,581,739

\* RESTATED - SEE NOTE 9.

See accompanying notes to consolidated financial statements.

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### DONEGAL GROUP INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME (Unaudited)

	2001	THS ENDED MARCH 31, 2000 *
REVENUES:		
Premiums earned Premiums ceded	\$65,073,239 25,032,337	\$54,358,508 18,269,810
Net premiums earned Investment income, net of investment expenses Realized investment gain (loss) Lease income Service charge income Total Revenues	40,040,902 4,041,186 120,807 200,691 388,440  44,792,026	36,088,698 3,980,069 (281,910) 206,772 363,704 
EXPENSES: Losses and loss expenses Reinsurance recoveries	42,550,115 16,391,431	38,854,538 12,905,626
Net losses and loss expenses Amortization of deferred policy acquisition costs Other underwriting expenses Policy dividends Interest Other expenses	26,158,684 6,503,000 6,505,029 399,380 812,614 395,337	25,948,912 6,168,000 5,258,041 352,962 823,210 273,887
Total Expenses	40,774,044	38,825,012
Income before income taxes Income taxes	4,017,982 1,063,387	1,532,321 369,639
Net income	\$ 2,954,595 ========	\$ 1,162,682 ========
Earnings per common share Basic	\$.33 =======	\$.14 ========
Diluted	\$.33 =======	\$.14 ======

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (Unaudited)

	THREE MONTHS ENDE 2001	D MARCH 31, 2000
Net Income Other comprehensive income (loss), net of tax Unrealized gain (loss) on securities: Unrealized holding gain (loss) arising	\$2,954,595	\$1,162,682
during the period, net of income tax Less: Reclassification adjustment,	1,915,155	(488,132)
net of income tax	(79,733)	186,061
Other comprehensive income (loss)	1,835,422	302,071)
Comprehensive income	\$4,790,017 ========	\$ 860,611

\* RESTATED - SEE NOTE 9.

See accompanying notes to consolidated financial statements.

# DONEGAL GROUP INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (Unaudited) FOR THE THREE MONTHS ENDED MARCH 31, 2001

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	COMMO	N STOCK					
	SHARES	AMOUNT	ADDITIONAL PAID-IN CAPITAL	ACCUMULATED OTHER COM- PREHENSIVE INCOME (LOSS)	RETAINED EARNINGS	TREASURY STOCK	TOTAL STOCK- HOLDERS' EQUITY
BALANCE, DECEMBER 31, 2000 *	8,980,977	\$8,980,977	\$46,969,840	\$ (199,063)	\$59,269,593	\$(891,756)	\$114,129,591
ISSUANCE OF COMMON STOCK	45,273	45,273	324,799				370,072
NET INCOME					2,954,595		2,954,595
CASH DIVIDEND					(1,655)		(1,655)
OTHER COMPREHENSIVE INCOME				1,835,422			1,835,422
BALANCE, MARCH 31, 2001	\$9,026,250 =======	\$9,026,250 =======	\$47,294,639 ========	\$1,636,359 =======	\$62,222,533 ======	\$(891,756) ========	\$119,288,025 ======

\* RESTATED - SEE NOTE 9.

See accompanying notes to consolidated financial statements.

# DONEGAL GROUP INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited) FOR THE THREE MONTHS ENDED MARCH 31, 2001 AND 2000

FOR THE THREE MONTHS ENDED MARCH SI	THREE MONTHS EN	NDED MARCH 31.
	2001	2000 *
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 2,954,595	\$ 1,162,682
Adjustments to reconcile net income to net		
cash provided by operating activities:		
Depreciation and amortization	301,873	262,926
Realized investment (gain) loss	(120,807)	281,910
Changes in assets and liabilities:		
Losses and loss expenses	10,348,642	1,741,220
Unearned premiums	7,813,354	(33,205)
Premiums receivable	(2,061,652)	(734,892)
Deferred policy acquisition costs Deferred income taxes	98,524 32,535	143,900 74,994
Reinsurance receivable	32,535 (11,131,570)	(1,194,805)
Prepaid reinsurance premiums	(7,597,824)	(472,975)
Accrued investment income	(39,702)	(128,433)
Due to affiliate	750,807	449,832
Reinsurance balances payable	(494, 370)	99,577
Federal income taxes	1,320,852	985,386
Other, net	(634,248)	(1,303,885)
Net adjustments	(1,413,586)	171,550
Net cash provided by operating activities	1,541,009	1,334,232
AND FOUR FROM INVESTING ACTIVITIES.		
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of fixed maturities		
Held to maturity	(8,450,000)	(3,249,537)
Available for sale	(14,808,595)	(3,249,537) (7,083,345)
Purchase of equity securities, available for sale	(14, 808, 595) (4, 496, 258)	(6,554,263)
Maturity of fixed maturities	(4,430,230)	(0,004,200)
Held to maturity	8,478,904	4,839,737
Available for sale	10,411,789	3,500,000
Sale of equity securities, available for sale	2,989,473	638,629
Net purchase of property and equipment	(37,522)	(89,104)
Net sales of short-term investments	10, 415, 234	6,539,450
Net cash provided by (used in) investing activities	4,503,025	(1,458,433)
CASH FLOWS FROM FINANCING ACTIVITIES:	(	/
Cash dividends paid	(798,937)	(768,842)
Issuance of common stock	370,072	1,030,431
Line of credit, net	(3,000,000)	
Net cash provided by (used in)		
financing activities	(3,428,865)	261,589
I Inducting accovictes	(3,428,805)	201, 569
Net increase in cash	2,615,169	137,388
Cash at beginning of period	5,182,988	4,500,570
Cash at end of period	\$ 7,798,157	\$4,637,958
	=========	=========
		÷
Cash paid during period - Interest	\$ 1,442,784	\$ 620,391
Net cash received during period - Income taxes	\$ 290,000	\$ 689,544

\* RESTATED - SEE NOTE 9.

See accompanying notes to consolidated financial statements.

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#### DONEGAL GROUP INC. AND SUBSIDIARIES (Unaudited) SUMMARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1 - ORGANIZATION

Donegal Group Inc. (the "Company") was organized as a regional insurance holding company by Donegal Mutual Insurance Company (the "Mutual Company") on August 26, 1986 and operates in the Mid-Atlantic and Southern states through its wholly-owned stock insurance companies, Atlantic States Insurance Company ("Atlantic States"), Southern Heritage Insurance Company ("Southern Heritage"), Southern Insurance Company of Virginia ("Southern"), Delaware Atlantic Insurance Company ("Delaware"), Pioneer Insurance Company - New York ("Pioneer - New York) and Pioneer Insurance Company - Ohio ("Pioneer - Ohio") (collectively "Insurance Subsidiaries"). The Company has three operating segments: the investment function, the personal lines of insurance and the commercial lines of insurance. Products offered in the personal lines of insurance consist primarily of homeowners and private passenger automobile policies. Products offered in the commercial multiple peril and workers' compensation policies. The Insurance Subsidiaries are subject to regulation by Insurance Departments in those states in which they operate and undergo periodic examinations by those departments. The Insurance Subsidiaries are also subject to competition from other insurance companies in their operating areas. Atlantic States participates in an inter-company pooling arrangement with the Mutual Company and assumes 70% of the pooled business (65% prior to July 1, 2000). Southern cedes 50% of its business to the Mutual Company. At March 31, 2001, the Mutual Company held 62% of the outstanding common stock of the Company.

During 2000, the Company acquired 45% of the outstanding stock of Donegal Financial Services Corporation ("DFSC"), a bank holding company, for \$3,042,000 in cash. The remaining 55% of the outstanding stock of DFSC is owned by the Mutual Company.

Effective January 1, 2001, the Mutual Company has entered into a retrocessional reinsurance agreement with Southern Heritage Insurance Company whereby Southern Heritage cedes all of its business, net of outside reinsurance, to the Mutual Company who then retrocedes all of it back to Southern Heritage. For the three months ending March 31, 2001, this agreement resulted in a \$3,822,518 increase in both premiums earned and premiums ceded and a \$1,701,978 increase in both losses and loss expenses and reinsurance recoveries. However, this agreement has no impact on net premiums earned or net income.

The Company has announced plans to streamline its corporate structure by merging a number of its subsidiaries together. Pending regulatory approval both Pioneer-New York and Delaware Atlantic Insurance Company will be merged into Atlantic States Insurance Company and Southern Heritage Insurance Company will be merged into Southern Insurance Company of Virginia.

#### 2 - BASIS OF PRESENTATION

The financial information for the interim period included herein is unaudited; however, such information reflects all adjustments, consisting only of normal recurring adjustments, which, in the opinion of management, are necessary to a fair presentation of the financial position, results of operations and cash flow for the interim period included herein. The results of operations for the three months ended March 31, 2001, are not necessarily indicative of results of operations to be expected for the twelve months ended December 31, 2001.

These financial statements should be read in conjunction with the financial statements and notes thereto contained in the Registrant's Annual Report on Form 10-K for the year ended December 31, 2000.

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#### 3 - EARNINGS PER SHARE

The computation of basic and diluted earnings per share is as follows:

THREE MONTHS ENDED MARCH 31:	NET INCOME	WEIGHTED AVERAGE SHARES OUTSTANDING	EARNINGS PER SHARE
2001			
Basic Effect of stock options Diluted	\$2,954,595  \$2,954,595 	8,890,314 98,433 8,988,747	\$.33  \$.33 
2000			
Basic Effect of stock options Diluted	\$1,162,682  \$1,162,682	8,572,383  8,572,383	\$.14   \$.14
bitatea	\$1,102,082		φ.14 

The following options to purchase shares of common stock were not included in the computation of diluted earnings per share because they were antidilutive, that is, the exercise price of the options was greater than the average market prices.

	FOR THE THREE MONTHS ENDED MARCH 31,	
	2001	2000
Number of Options	1,042,338 =======	1,499,560 =======

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#### 4 - SEGMENT INFORMATION

The Company evaluates the performance of the personal lines and commercial lines based upon underwriting results as determined under statutory accounting practices (SAP) which is used by management to measure performance for the total business of the Company.

Financial data by segment is as follows:

Financial data by segment is as follows:	THREE MONTHS END 2001	ED MARCH 31 2000
		thousands)
Revenues: Premiums earned: Commercial lines Personal lines	\$15,009 25,032	\$12,414 23,675
Total net premiums earned	40,041	36,089
Net investment income Realized investment gain (loss) Other	4,041 121 589	3,980 (282) 570
Total revenues	\$44,792	\$40,357
Income before income taxes: Underwriting income (loss) Commercial lines Personal lines	\$ 330 160	\$ (890) (716)
SAP underwriting income (loss)	490	(1,606)
GAAP adjustments	(15)	(33)
GAAP underwriting income (loss) Net investment income Realized investment gain (loss) Other	475 4,041 121 (619)	(1,639) 3,980 (282) (527)
Income before income taxes	\$ 4,018	\$ 1,532

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#### 5 - RESTRUCTURING CHARGE

On September 29, 1999, the Company announced a plan to consolidate certain subsidiary support functions into its Marietta, Pennsylvania office. As a result of this consolidation, the Company recorded a restructuring charge in 1999 of \$2,044,000 for employee termination benefits, occupancy charges, lease cancellation costs, and asset impairments. The charge was included in other underwriting expenses. The consolidation has been completed.

Employee termination benefits include severance payments, which were paid either in a lump sum or over a defined period, and related benefits for approximately 60 employees. Of the terminated employees, approximately 50% were from subsidiary support functions and approximately 50% were from the Marietta, Pennsylvania office. By December 31, 1999, all of the terminated employees had left the employment of the Company.

Included in occupancy charges are future lease obligations, less anticipated sublease benefits, for leased space which is no longer being used by the Delaware and Southern Heritage subsidiary support functions.

Also included in the restructuring charges were contract cancellation costs that represented the estimated cost to buy out of the remaining term on printer, copier, and computer processing contracts that provided no future benefits to the Company as a result of the restructuring. By December 31, 1999, all such assets had been taken out of service.

Asset impairments, which were a direct result of the consolidation of subsidiary functions, amounted to \$407,000. They consisted of capitalized programming and data center costs, voice systems, and leasehold and office improvements. These assets were written-down to zero in 1999. By December 31, 1999, all such assets were taken out of service.

Activity in the restructuring accrual is as follows:

BALANCE AT 3/31/01	\$ 26,000	\$ 267,000	\$	\$ 293,000
BALANCE AT DECEMBER 31, 2000 CASH PAYMENTS	\$29,000 (3,000)	\$ 298,000 (31,000)	\$	\$ 327,000 (34,000)
CASH PAYMENTS ACCRUAL ADJUSTMENT	(339,000)	(155,000) 12,000	(73,000)	(567,000) 12,000
BALANCE AT DECEMBER 31, 1999	\$ 368,000	\$ 441,000	\$ 73,000	\$ 882,000
RESTRUCTURING CHARGE CASH PAYMENT REVERSAL OF PRIOR ACCRUAL	\$ 782,000 (343,000) (71,000)	\$ 488,000 (47,000) 	\$ 529,000 (365,000) (91,000)	\$1,799,000 (755,000) (162,000)
	EMPLOYEE TERMINATION BENEFITS	OCCUPANCY	CONTRACT CANCELLATIONS	TOTALS

#### 6- SUBSEQUENT EVENTS

On April 19, 2001 the Company's stockholders approved an amendment to the Company's certificate of incorporation. Among other things, the amendment reclassified the Company's common stock as Class B common stock and effected a one-for-three reverse split of the Company's Class B common stock effective April 19, 2001. The amendment also authorized a new class of common stock with one-tenth of a vote per share designated as Class A common stock. The Company's Board also approved a dividend of two shares of Class A common stock for each share of Class B common stock, after the one-for-three reverse split, held of record at the close of business April 19, 2001. The effect of the reverse split and the stock dividend taken together is that the Company will have the same total number of shares outstanding after the reverse split and the stock dividend as it did before the reverse split and the stock dividend. Therefore, there will be no change in the historical earnings per share of the Class A common stock and the Class B common stock after the reverse split and the stock dividend compared to before the reverse split and the stock dividend.

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#### 7 - IMPLEMENTATION OF NEW ACCOUNTING STANDARD -ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The Company has no derivative instruments or hedging activities as defined in accordance with the Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Certain Derivative Instruments and Certain Hedging Activities," and SFAS No. 138 "Accounting for Certain Derivative Instruments and Certain Hedging Activities, an amendment of SFAS No 133", which statements became effective January 1, 2001. On January 1, 2001, the Company transferred investments with an amortized cost of \$51,640,154 and fair value of \$52,444,675 from the held to maturity classification to the available for sale classification under the provisions of SFAS No. 133 and 138. The unrealized holding gain of \$804,521 at January 1, 2001 was reported in other comprehensive income. The transfer had no impact on net income.

#### 8 - IMPLEMENTATION OF CODIFICATION

The National Association of Insurance Commissioners (NAIC) has adopted the Codification of Statutory Accounting Principles with an effective date of January 1, 2001. The codified principles are intended to provide a basis of accounting recognized and adhered to in the absence of conflict with, or silence of, state statutes and regulations. The impact of the codified principles on the statutory capital and surplus of the Company's Insurance Subsidiaries as of January 1, 2001 is as follows: Atlantic States - \$5,922,449 increase; Southern Heritage - \$1,083,354 increase; Pioneer - Ohio - \$313,638 increase; Delaware Atlantic - \$246,293 increase; Southern of Virginia - \$1,171,204 increase; and Pioneer - New York - 0.

#### 9 - BUSINESS COMBINATION

In January 2001, the Company acquired all of the outstanding shares of Pioneer Insurance Company of New York ("Pioneer - New York") from the Mutual Company, which previously owned 100% of Pioneer - New York. The acquisition has been accounted for as a pooling of interests, as both Pioneer - New York and the Company are under the common management and control of the Mutual Company. As such, all financial data prior to January 1, 2001 has been restated to include the results of operations, financial position and cash flows of Pioneer - New York.

The following information presents certain income statement data of the separate companies for the period preceding the merger:

THREE MONTHS ENDED MARCH 31, 2000 (unaudited):

Revenues

N

Donegal Gro	oup, Inc.	\$39,745,534
Pioneer - N	lew York	611,799
Total		\$40,357,333
et income (loss	;)	
Donegal Gro	oup, Inc.	\$ 1,250,234
Pioneer - N	lew York	(87,552)
Total		\$ 1,162,682

In connection with the transaction, the Mutual Company issued the Company a \$4,441,311 note which bears a 6% rate and is due in one year. There were no material transactions between Donegal Group Inc. and Pioneer - New York prior to the merger. Pioneer - New York's accounting policies, which were previously based on statutory accounting principles, were conformed to the Company's accounting policies. Such changes did not materially impact Pioneer - New York's net income.

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS -THREE MONTHS ENDED MARCH 31, 2001 TO THREE MONTHS ENDED MARCH 31, 2000

In January 2001, the Company acquired all of the outstanding shares of Pioneer Insurance Company of New York ("Pioneer - New York") from the Mutual Company, which previously owned 100% of Pioneer - New York. The acquisition has been accounted for as a pooling of interests, as both Pioneer - New York and the Company are under the common management and control of the Mutual Company. As such, all financial data prior to January 1, 2001 has been restated to include the results of operations, financial position and cash flows of Pioneer - New York.

Revenues for the three months ended March 31, 2001 were \$44,792,026 an increase of \$4,434,693 or 11.0%, over the same period of 2000. An increase in net premiums earned of \$3,952,204 or 11.0%, represented most of this change. Net premiums written of the insurance subsidiaries increased 13.1% in the first quarter of 2001 compared to the first quarter of 2000. An increase in Atlantic State's share of the pooled business of itself and Donegal Mutual from 65 % to 70%, effective July 1, 2000, accounted for 6 percentage points of the 13.1 percentage point increase in the premiums written. Investment income for the first three months of 2001 increased \$61,117 or 1.5%. A decrease in the annualized average return on investments from 6.0% in the first three month of 2000 to 5.6% in the first three months of 2001 accounted for the change. Realized invested assets from \$267.3 million in the first three months of 2000 to \$288.3 million in the first three months of 2001 compared to a loss of \$281,910 for the same period of 2000. The realized losses in 2000 included \$285,228 in losses which resulted from changes in the market value of two securities that were determined to be other then temporary. The realized gains in 2001 resulted from the normal turnover of the Company's portfolio.

The GAAP combined ratio of insurance operations in the first three months of 2001 was 98.8% compared to 104.6% for the same period in 2000. The GAAP combined ratio is the sum of the ratios of incurred losses and loss adjusting expenses to premiums earned (loss ratio), policyholders dividends to premiums earned (dividend ratio), and underwriting expenses to premiums earned (expense ratio). The Company's loss ratio in the first three months of 2001 was 65.3% compared to 71.9% in the first three months of 2000. The Company's expense ratio for the first three months of 2001 was 32.5% compared to 31.7% for the first three months of 2000. The change in the expense ratio resulted primarily from increases in incentive costs related to the improved combined ratio. The dividend ratio remained unchanged at 1.0%.

Federal income taxes for the three months ended March 31, 2001 represented 26.5% of the income before income taxes compared to 24.1% for the same period of 2000. These rates vary from the expected rate of 34% primarily due to the effect of tax exempt investment income.

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The Company generates sufficient funds from its operations and maintains a high degree of liquidity in its investment portfolio. The primary source of funds to meet the demands of claim settlements and operating expenses are premium collections, investment earnings and maturing investments. The Company had no significant commitments for capital expenditures as of March 31, 2001.

In investing funds made available from operations, the Company maintains securities maturities consistent with its projected cash needs for the payment of claims and expenses. The Company maintains a portion of its investment portfolio in relatively short-term and highly liquid assets to ensure the availability of funds.

As of March 31, 2001, pursuant to a credit agreement dated December 29, 1995, with Fleet National Bank of Connecticut, (the "Bank") the Company had unsecured borrowings of \$37.0 million. Per the terms of the credit agreement, the Company may borrow up to \$40 million at interest rates equal to the bank's then current prime rate or the then current London interbank Eurodollar bank rate plus 1.70%. At March 31, 2001, the interest rates on the outstanding balances were 6.8875% on an outstanding prime rate balance of \$22.0 million. In addition, the Company will pay a non-use fee at a rate of 3/10 of 1% per annum on the average daily unused portion of the Bank's commitment. On each July 27, commencing July 27, 2001, the credit line will be reduced by \$8 million. Any outstanding loan in excess of the remaining credit line, after such reduction, will then be payable.

The Company's principal source of cash with which to pay stockholder dividends is dividends from Atlantic States, Southern, Pioneer - Ohio, Pioneer -New York, Southern Heritage and Delaware, which are required by law to maintain certain minimum surplus on a statutory basis and are subject to regulations under which payment of dividends from statutory surplus is restricted and may require prior approval of their domiciliary insurance regulatory authorities. Atlantic States, Southern, Pioneer - Ohio, Pioneer - New York, Southern Heritage and Delaware are subject to Risk Based Capital (RBC) requirements effective for 1994. At December 31, 2000, each of the six Companies' capital was substantially above the RBC requirements. At December 31, 2000, amounts available for distribution as dividends to Donegal Group without prior approval of the insurance regulatory authorities are \$5,414,419 from Atlantic States, \$908,259 from Southern, \$581,132 from Pioneer - Ohio, \$323,992 from Delaware, \$973,796 from Southern Heritage and none from Pioneer - New York.

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The Company provides property and liability coverages through its subsidiaries' independent agency systems located throughout its operating area. The majority of this business is billed directly to the insured although a portion of Donegal Group's commercial business is billed through its agents who are extended credit in the normal course of business.

The Company's subsidiaries have reinsurance agreements in place with the Mutual Company and with a number of other major authorized reinsurers.

#### IMPACT OF INFLATION

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Property and casualty insurance premiums are established before the amount of losses and loss settlement expenses, or the extent to which inflation may impact such expenses, are known. Consequently, the Company attempts, in establishing rates, to anticipate the potential impact of inflation.

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## ITEM 1. LEGAL PROCEEDINGS.

On March 30, 2001, an action was filed in the Court of Chancery of the State of Delaware against the Mutual Company, the Company and the directors of the Company. The action was filed derivatively on behalf of the Company and as a class action on behalf of the holders of the Company's common stock other than the Company, the Company's directors, the Mutual Company and their associates and affiliates.

The action challenged the compliance of the Amendment to the Company's Charter, the Reverse Split and the Stock Dividend with certain provisions of the Delaware General Corporation Law and asserted a violation of fiduciary duties by the Mutual Company and the directors of the Company. The action also made certain allegations regarding the grant of stock options to certain persons and the manner in which the Coordinating Committee of the Boards of Directors of the Company and the Mutual Company operates.

The Company, the Mutual Company and the Company's Board of Directors deny the allegations in the action, and believe the actions taken in connection with the Amendment to the Company's Charter, the reverse Split and the Stock Dividend were appropriate and in the best interest of all of the Company's stockholders.

However, rather then engage in protracted and extensive litigation, the Company, the Mutual Company and the directors of the Company entered into an agreement, which is subject to court approval, settling the litigation. As part of the agreement, the Company agreed to various administrative changes related to the reverse Split and Stock Dividend, which were approved by the Company's Stockholders on April 19, 2001. Upon court approval of the settlement, it is anticipated that the Company and the Mutual Company will be obligated to pay certain legal fees to the plaintiff's counsel as determined by the court.

ITEM 2. CHANGES IN SECURITIES.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

### QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The Company's market risk generally represents the risk of gain or loss that may result from the potential change in the fair value of the Company's investment portfolio as a result of fluctuations in prices and interest rates and, to a lesser extent, its debt obligations. The Company attempts to manage its interest rate risk by maintaining an appropriate relationship between the average duration of the investment portfolio and the approximate duration of its liabilities, i.e., policy claims and debt obligations.

The Company has maintained approximately the same duration of its investment portfolio to its liabilities from December 31, 2000 to March 31, 2001. In addition, the Company has maintained approximately the same investment mix during this period.

There has been no material changes to the Company's quantitative or qualitative market risk exposure from December 31, 2000 through March 31, 2001.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

Annual Stockholders meeting held April 19, 2001.

Directors elected at meeting: Thomas J. Finley, Jr.	
Votes for	7,855,712
Votes withheld	484,020
John J. Lyons	
Votes for	7,857,014
Votes withheld	482,718

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R. Richard Sherbahn Votes for Votes withheld	7,856,997 482,735
Directors Continuing:	
Robert S. Bolinger	
Patricia A. Gilmartin	
Philip H. Glatfelter	
C. Edwin Ireland	
Donald H. Nikolaus	
	npany's Certificate of Incorporation:
Votes for Against	7,073,603 629,849
Against	13,089
Abstain	13,009
Adoption of the 2001 Equity Incer	
Votes for	7,130,427
Against	574,591
Abstain	11,523
Adoption of the 2001 Equity Incer	ntive Plan for Directors:
Votes for	7,127,526
Against	575,371
Abstain	13,644
Adoption of 2001 Employee Stock F	Purchase Plan:
Votes for	7,645,791
Against	59,457
Abstain	11,293
Election of KPMG LLP as Auditors	for 2001.
Votes for	8,287,938
Against	41,858
Abstain	9,936

ITEM 5. OTHER INFORMATION.

- -----None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

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(a) EX -27 Financial Data Schedule
(b) Reports on 8-K: No reports on Form 8-K were filed by the Company during the quarter ended March 31, 2001.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DONEGAL GROUP INC.

MAY 14, 2001

BY: Donald H. Nikolaus, President and Chief Executive Officer

MAY 14, 2001

BY: Ralph G. Spontak, Senior Vice President, Chief Financial Officer and Secretary

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