

Third Quarter 2026 Investor Presentation October 29, 2026



Kevin G. Burke

President and Chief Executive Officer

Jeffrey D. Miller

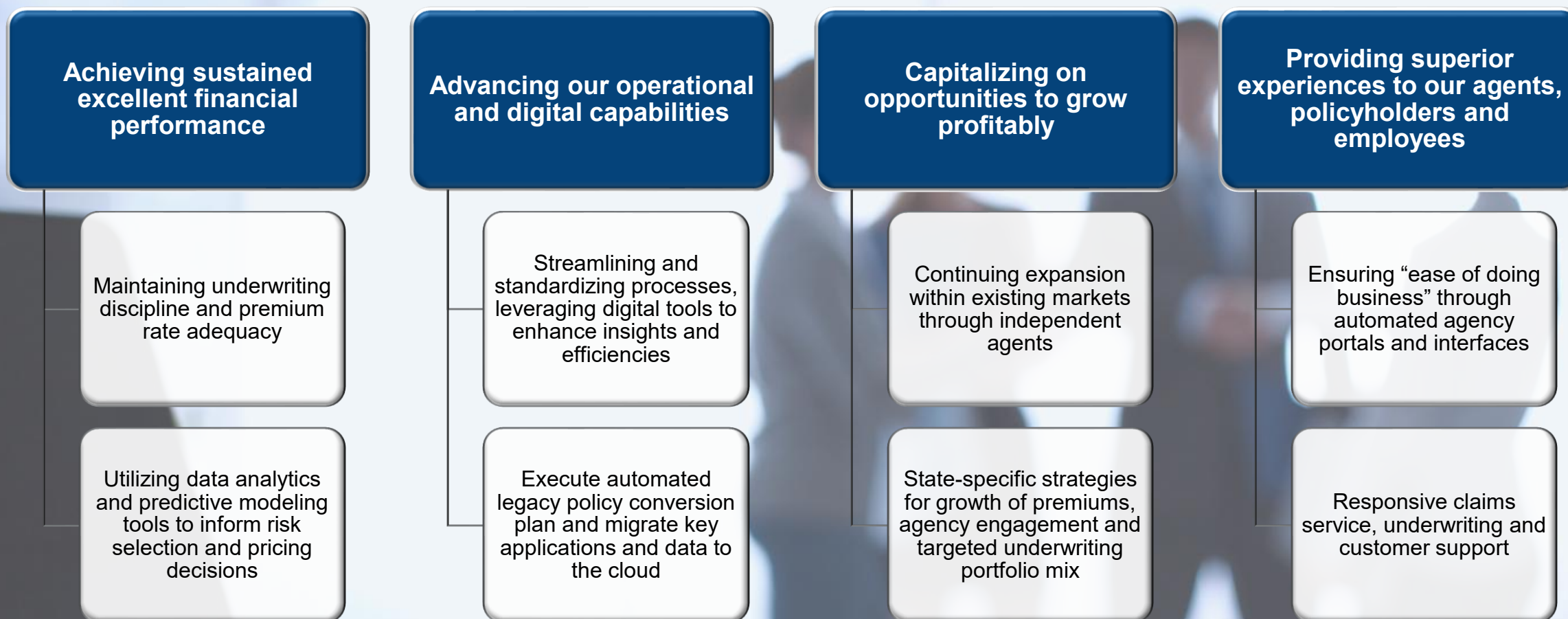
Executive Vice President and Chief Financial Officer

We base all statements contained in this release that are not historic facts on our current expectations. Such statements are forward-looking in nature (as defined in the Private Securities Litigation Reform Act of 1995) and necessarily involve risks and uncertainties. Forward-looking statements we make may be identified by our use of words such as “will,” “expect,” “intend,” “plan,” “anticipate,” “believe,” “seek,” “estimate” and similar expressions. Our actual results could vary materially from our forward-looking statements. The factors that could cause our actual results to vary materially from the forward-looking statements we have previously made include, but are not limited to, adverse litigation and other industry trends that could increase our loss costs (including distracted driving, higher rates of litigation, higher judicial awards and escalating medical, automobile and property repair costs, including due to tariffs), adverse and catastrophic weather events and other natural disasters (including from changing climate conditions), man-made disasters (such as terrorism), our ability to maintain profitable operations (including our ability to underwrite risks effectively and charge adequate premium rates), the adequacy of the loss and loss expense reserves of our insurance subsidiaries, the successful operation (including cost, security and availability) of the information technology systems our insurance subsidiaries utilize, the successful development and deployment of new technologies (including artificial intelligence, data modernization and cloud migration) to allow our insurance subsidiaries to compete effectively, the loss or significant restriction of the use of specific rating attributes, analytical models or technologies our insurance subsidiaries use in their pricing and underwriting, increases in assessments pursuant to guaranty fund laws, business and economic conditions in the areas in which we and our insurance subsidiaries operate (including from pandemics), interest rates and other factors impacting the investment portfolios of our insurance subsidiaries, competition from various insurance and other financial businesses (including changes in consumer preferences for insurance distribution channels), the availability and cost of reinsurance, legal and judicial developments, changes in regulatory requirements, our ability to attract and retain independent insurance agents (and their ability to maintain adequate levels of premium volume and quality), changes in our A.M. Best rating and the other risks that we describe from time to time in our filings with the Securities and Exchange Commission. We disclaim any obligation to update such statements or to announce publicly the results of any revisions that we may make to any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements.

Reconciliations of non-GAAP data are included in the financial supplement section of this presentation.

Donegal Group Inc. is an insurance holding company whose insurance subsidiaries and affiliates offer property and casualty insurance to businesses and individuals in certain Mid-Atlantic, Midwestern, Southern and Southwestern states through approximately 2,000 independent insurance agencies.

The Company offers full lines of commercial products (approx. 62% of 2025 NPW) and personal products (approx. 38% of 2025 NPW), including commercial multi-peril, automobile, homeowners, workers' compensation and other coverages.



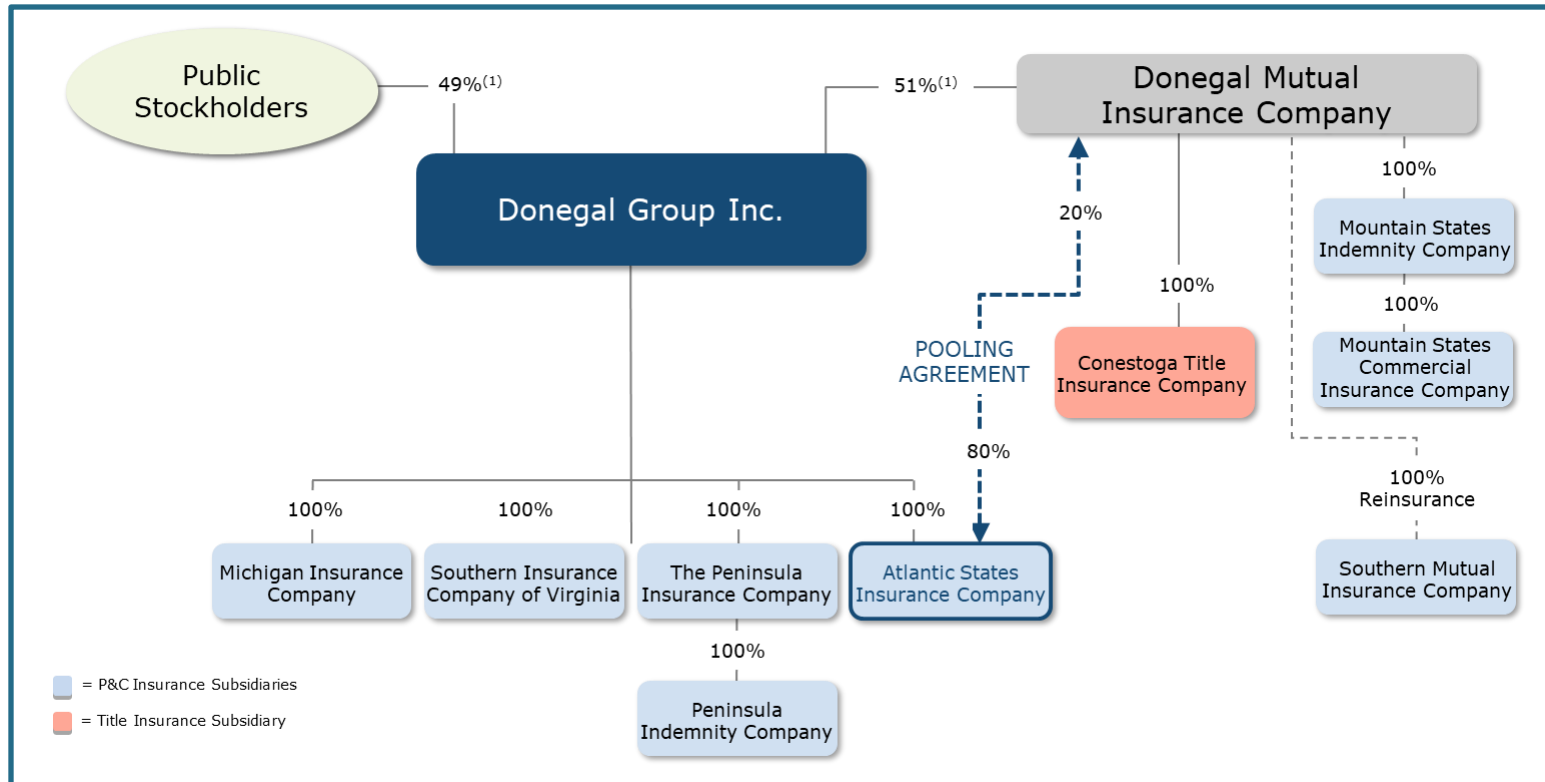
Continued emphasis on growing commercial lines while maintaining a profitable book of personal lines

Significant Benefits to Shareholders from Mutual Relationship

- **Pooling agreement** fosters an **environment of continuity** and maintains **superior employee relations** in which the business can grow.
- Shared combined business plan to **enhance market penetration** and **underwriting profitability**.
- Product offerings are **complementary**, offering a **broad range of products** that expands our ability to service accounts.



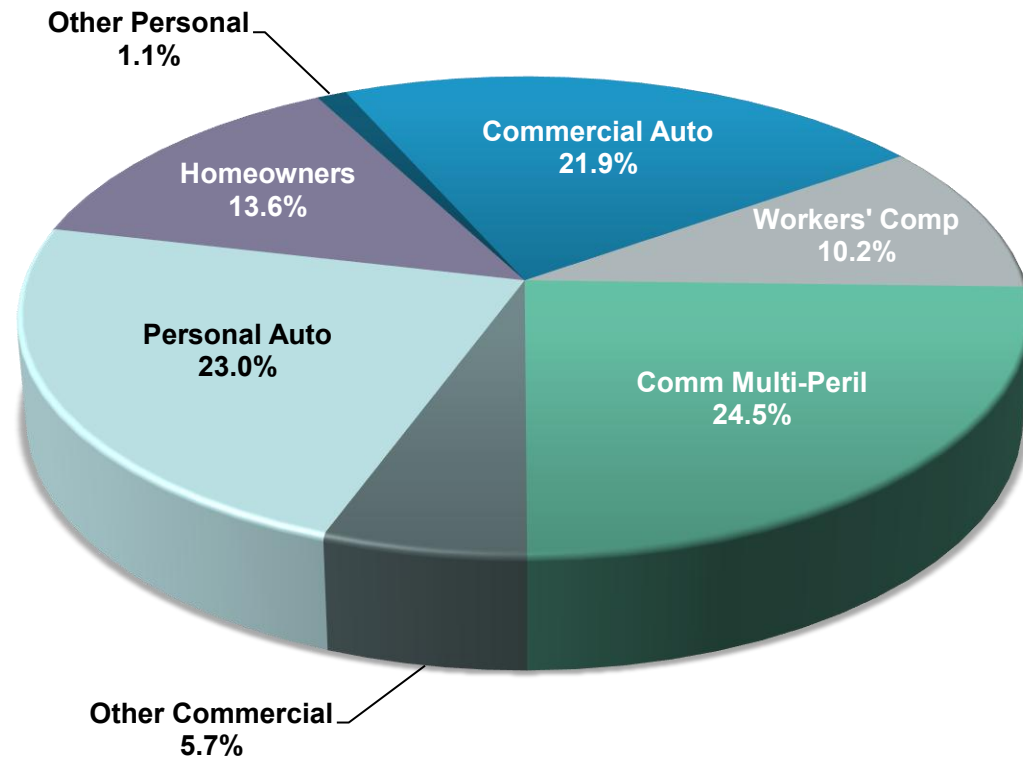
Rated A (Excellent)
by A.M. Best



¹Because of the different relative voting power of Class A common stock and Class B common stock, public stockholders hold approximately 29% of the aggregate voting power of the combined classes and Donegal Mutual holds approximately 71% of the aggregate voting power of the combined classes.

Net Premiums Written by Line of Business

Year Ended December 31, 2025



Commercial Lines

Commercial Auto
Commercial Multi-Peril
Workers' Comp
Other Commercial

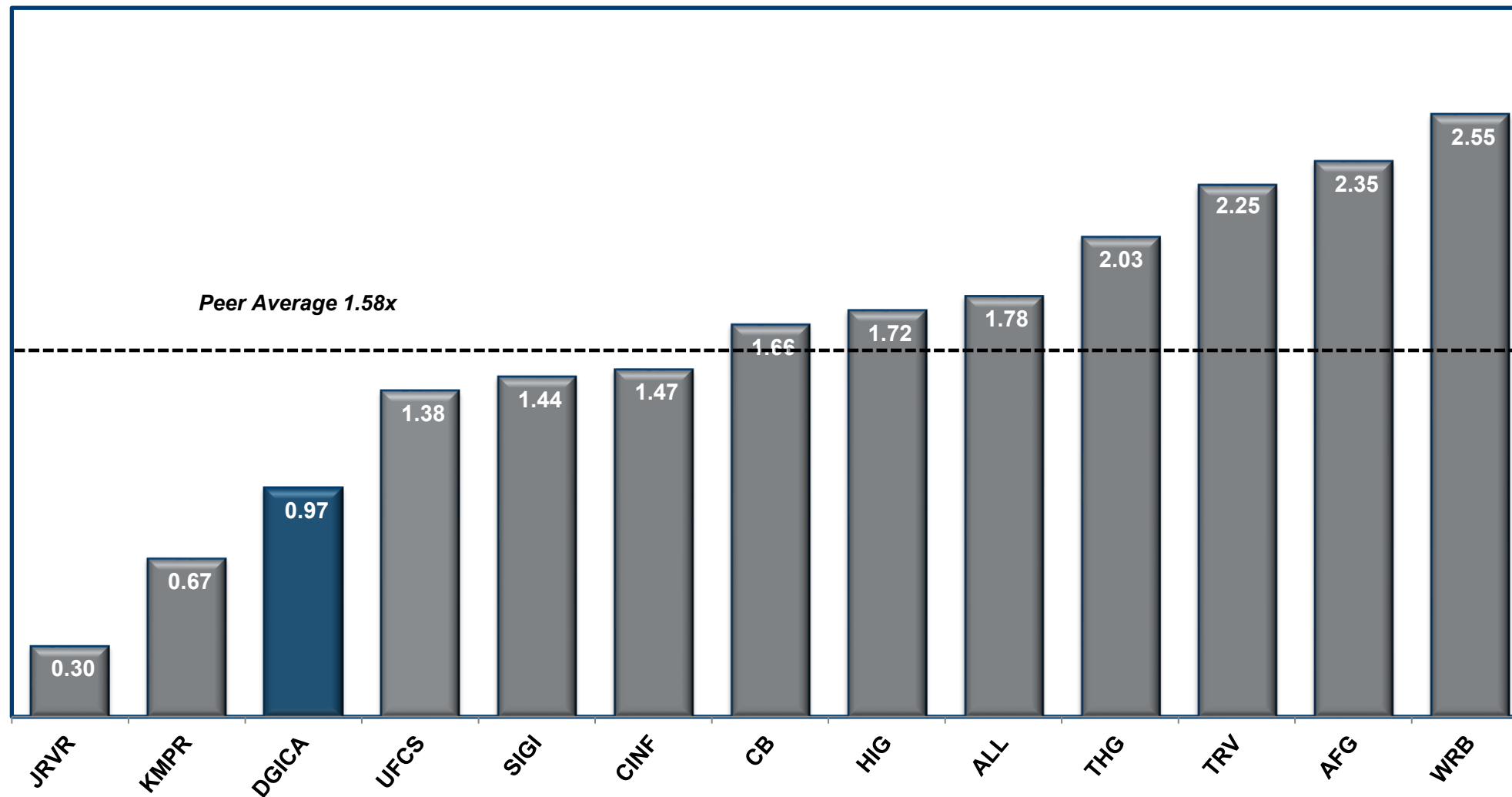
62% of NPW

Personal Lines

Personal Automobile
Homeowners
Other Personal

38% of NPW

Price-to-Book Multiple



DGICA: Price and Book Value as of 9/30/2026.

Peer Data Source: FactSet; Price as of 9/30/2026 and Book Value as of latest reported quarter as of 10/23/2026.

**Modest Decline
in Premiums**

**Net Premiums
Earned**

\$222.9M

(3.0)%

vs. Q3'25

**Continued Favorable Underwriting
Performance**

Loss Ratio

61.5%

0.6 pts

vs. Q3'25

Expense Ratio

34.8%

(1.3) pts

vs. Q3'25

**High-Quality Investment
Portfolio**

**Net Investment
Income**

\$14.7M

5.4%

vs. Q3'25

**Avg.
Investment
Yield**

3.9%

30 bps

vs. Q3'25

Percentage change is reflective of Better/(Worse)

***Continuing to Focus on Retention, Rate Adequacy and
Prudent Growth Amid Ongoing Soft Market Conditions***

Financial Results – Third Quarter 2026

<i>(dollars in thousands, except per share data)</i>			
	Q3'26	Q3'25	Change
Net Premiums Written	\$209,733	\$219,615	(4.5)%
Net Premiums Earned	\$222,883	\$229,822	(3.0)%
Loss Ratio	61.5%	62.1%	0.6 pts
<i>Core</i>	<i>51.8%</i>	<i>51.1%</i>	<i>(0.7) pts</i>
<i>Weather</i>	<i>8.6%</i>	<i>6.2%</i>	<i>(2.4) pts</i>
<i>Large Fire Losses</i>	<i>2.6%</i>	<i>4.4%</i>	<i>1.8 pts</i>
<i>Prior Accident Year Development</i>	<i>(1.5)%</i>	<i>0.4%</i>	<i>1.9 pts</i>
<i>Adverse/(Favorable)</i>			
Expense Ratio	34.8%	33.5%	(1.3) pts
Dividend Ratio	<u>0.2%</u>	<u>0.3%</u>	<u>0.1 pts</u>
Combined Ratio	96.5%	95.9%	(0.6) pts
Net Investment Income	\$14,689	\$13,943	5.4%
Net Income	\$18,157	\$20,080	(9.6)%
Per Share – Class A (Diluted)	\$0.49	\$0.55	(10.9)%
Book Value Per Share	\$17.70	\$17.14	3.3%

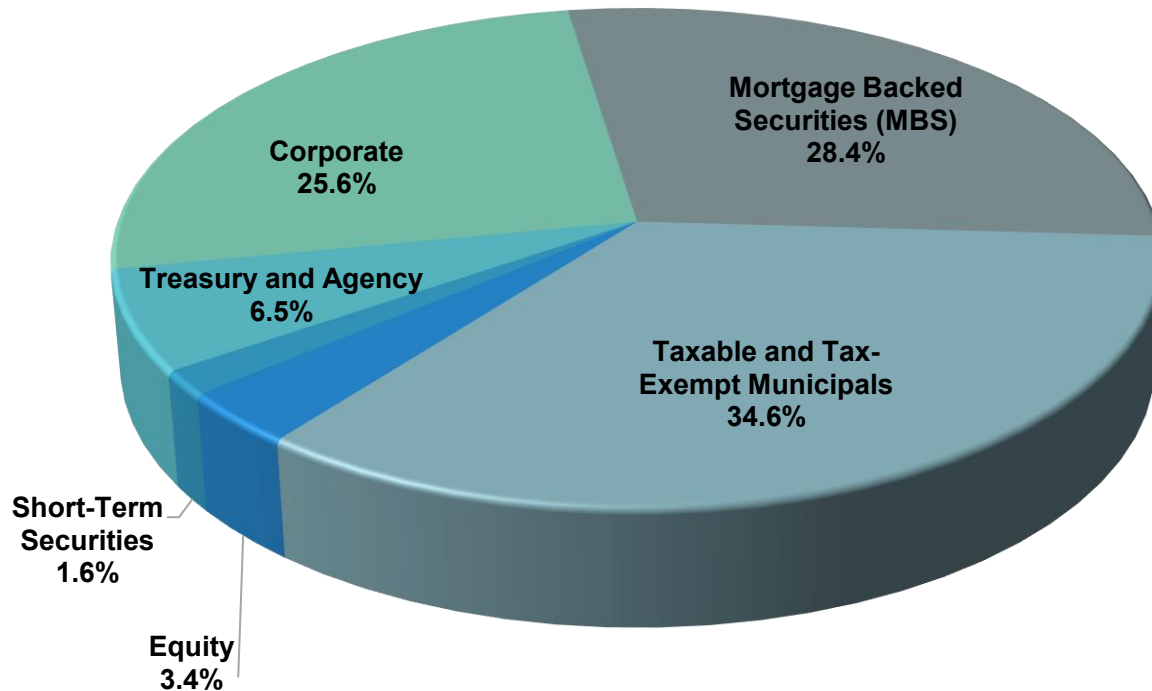
Third Quarter 2026 - Results by Line of Business

- Net premiums written decreased 4.5% (Commercial Lines (3.7)%; Personal Lines (5.6)%), with lower retention and renewal premium increases offset partially by modestly higher new business writings.
- Commercial lines renewal premium increases averaged 6.7%, excluding workers' compensation (11.0% for Q3 2025).
- Personal lines renewal premium increases averaged 2.9% (3.2% for Q3 2025).

(\$ in millions)	Net Premiums Written			Statutory Combined Ratio		
	Q3'26	Q3'25	Change Better/(Worse)	Q3'26	Q3'25	Change Better/(Worse)
Commercial Lines – Total	\$125.5	\$130.4	(3.7)%	100.7%	96.6%	(4.1) pts
<i>Automobile</i>	\$46.1	\$45.6	1.0%	96.9%	100.9%	4.0 pts
<i>Workers' Compensation</i>	\$18.5	\$21.0	(11.8)%	128.1%	103.9%	(24.2) pts
<i>Commercial Multi-peril</i>	\$47.4	\$51.8	(8.5)%	95.6%	91.6%	(4.0) pts
<i>Other</i>	\$13.5	\$12.0	13.0%	93.3%	87.5%	(5.8) pts
Personal Lines - Total	\$84.2	\$89.2	(5.6)%	90.1%	94.1%	4.0 pts
<i>Automobile</i>	\$49.0	\$53.9	(9.0)%	89.3%	91.2%	1.9 pts
<i>Homeowners</i>	\$32.7	\$32.9	(0.5)%	91.7%	102.1%	10.4 pts
<i>Other</i>	\$2.4	\$2.5	(0.8)%	85.5%	52.8%	(32.7) pts
Total Lines	\$209.7	\$219.6	(4.5)%	96.5%	95.5%	(1.0) pt

\$1.5 Billion in Invested Assets

As of September 30, 2026



May not foot due to rounding.

- Quarterly net investment income increased 5.4% to \$14.7 million.
- Investment portfolio emphasizes on high-quality fixed-income securities.
- “Laddering” structure provides additional measure of liquidity.
- Q3 2026 reinvestment rate of ~5.40% exceeded rate received on maturing assets by ~135 basis points.

- Well-established regional insurance group with a **diverse book of business** including both commercial and personal lines
- Continuing the optimization of our mix of business with **emphasis on commercial lines** while **strategically stabilizing personal lines** to maintain a **profitable book of business** that will **increase stockholder value** over time
- Focusing on achieving sustained excellent **financial performance**, advancing our operational and **digital capabilities**, capitalizing on opportunities to **grow profitably** and providing **superior experiences to our agents, policyholders and employees**
- Maintaining our highly responsive service levels as a key underlying force that contributes to solid growth in our **commercial lines of business**



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We prepare our consolidated financial statements on the basis of GAAP. Our insurance subsidiaries also prepare financial statements based on statutory accounting principles state insurance regulators prescribe or permit (“SAP”). In addition to using GAAP-based performance measurements, we also utilize certain non-GAAP financial measures that we believe provide value in managing our business and for comparison to the financial results of our peers. These non-GAAP measures are net premiums written, operating income or loss and statutory combined ratio.

Net premiums written and operating income or loss are non-GAAP financial measures investors in insurance companies commonly use. We define net premiums written as the amount of full-term premiums our insurance subsidiaries record for policies effective within a given period less premiums our insurance subsidiaries cede to reinsurers. We define operating income or loss as net income or loss excluding after-tax net investment gains or losses, after-tax restructuring charges and other significant non-recurring items. Because our calculation of operating income or loss may differ from similar measures other companies use, investors should exercise caution when comparing our measure of operating income or loss to the measure of other companies.

Supplemental Information: Reconciliations

Reconciliation of net premiums earned to net premiums written:

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2026	2025	% Change	2026	2025	% Change
	(dollars in thousands)					
Reconciliation of Net Premiums						
Earned to Net Premiums Written						
Net premiums earned	\$ 222,883	\$ 229,822	-3.0%	\$ 666,814	\$ 694,299	-4.0%
Change in net unearned premiums	(13,150)	(10,207)	28.8	8,620	6,222	38.5
Net premiums written	\$ 209,733	\$ 219,615	-4.5%	\$ 675,434	\$ 700,521	-3.6%

Reconciliation of net income to non-GAAP operating income:

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2026	2025	% Change	2026	2025	% Change
	(dollars in thousands, except per share amounts)					
Reconciliation of Net Income to Non-GAAP Operating Income						
Net income	\$ 18,157	\$ 20,080	-9.6%	\$ 51,973	\$ 62,152	-16.4%
Investment losses (gains) (after tax)	554	(1,005)	NM	(1,649)	(1,853)	-11.0
Other, net	(72)	-	NM	(99)	-	NM
Non-GAAP operating income	<u>\$ 18,639</u>	<u>\$ 19,075</u>	<u>-2.3%</u>	<u>\$ 50,225</u>	<u>\$ 60,299</u>	<u>-16.7%</u>
Per Share Reconciliation of Net Income to Non-GAAP Operating Income						
Net income – Class A (diluted)	\$ 0.49	\$ 0.55	-10.9%	\$ 1.40	\$ 1.72	-18.6%
Investment losses (gains) (after tax)	0.01	(0.03)	NM	(0.05)	(0.05)	0.0
Other, net	-	-	NM	-	-	NM
Non-GAAP operating income – Class A	<u>\$ 0.50</u>	<u>\$ 0.52</u>	<u>-3.8%</u>	<u>\$ 1.35</u>	<u>\$ 1.67</u>	<u>-19.2%</u>
Net income – Class B	\$ 0.45	\$ 0.51	-11.8%	\$ 1.29	\$ 1.58	-18.4%
Investment losses (gains) (after tax)	0.01	(0.03)	NM	(0.04)	(0.05)	-20.0
Other, net	-	-	NM	-	-	NM
Non-GAAP operating income – Class B	<u>\$ 0.46</u>	<u>\$ 0.48</u>	<u>-4.2%</u>	<u>\$ 1.25</u>	<u>\$ 1.53</u>	<u>-18.3%</u>

Supplemental Information: GAAP Loss Ratio Components

	Commercial Lines					Personal Lines			
	Automobile	Workers' Compensation	Commercial Multi-peril	Other	Total	Automobile	Homeowners	Other	Total
<u>Third Quarter 2026</u>									
Loss ratio - core losses	62.6%	97.3%	39.7%	44.7%	57.2%	56.3%	21.1%	34.7%	42.2%
Loss ratio - weather-related losses	1.6%	0.0%	10.7%	1.9%	4.9%	3.1%	33.2%	21.7%	15.2%
Loss ratio - large fire losses	0.5%	0.0%	4.1%	2.2%	2.0%	0.0%	9.8%	0.0%	3.7%
Loss ratio - net prior-year reserve development	-4.5%	-10.8%	1.5%	8.2%	-1.8%	-0.1%	-2.8%	3.4%	-1.0%
Loss ratio	60.2%	86.5%	56.0%	57.0%	62.3%	59.3%	61.3%	59.8%	60.1%
<u>Third Quarter 2025</u>									
Loss ratio - core losses	62.3%	67.5%	44.3%	38.7%	54.0%	58.0%	29.9%	17.9%	46.6%
Loss ratio - weather-related losses	2.0%	0.0%	6.6%	1.5%	3.4%	1.6%	25.3%	14.2%	10.6%
Loss ratio - large fire losses	1.2%	0.0%	5.5%	1.3%	2.7%	0.1%	18.8%	0.0%	7.0%
Loss ratio - net prior-year reserve development	0.7%	-3.5%	-3.0%	11.0%	-0.5%	3.7%	-0.6%	-4.4%	1.8%
Loss ratio	66.2%	64.0%	53.4%	52.5%	59.6%	63.4%	73.4%	27.7%	66.0%

Supplemental Information: GAAP Loss Ratio Components

	Commercial Lines					Personal Lines			
	Automobile	Workers' Compensation	Commercial Multi-peril	Other	Total	Automobile	Homeowners	Other	Total
<u>First Nine Months 2026</u>									
Loss ratio - core losses	60.9%	84.5%	43.5%	46.5%	56.2%	57.4%	25.4%	43.9%	44.9%
Loss ratio - weather-related losses	1.3%	0.0%	10.2%	3.5%	4.8%	1.9%	26.1%	15.5%	11.5%
Loss ratio - large fire losses	0.5%	0.0%	11.9%	5.5%	5.4%	0.1%	10.9%	0.0%	4.2%
Loss ratio - net prior-year reserve development	-4.6%	-8.3%	1.1%	7.3%	-1.7%	-4.3%	-3.0%	-9.6%	-3.9%
Loss ratio	58.1%	76.2%	66.7%	62.8%	64.7%	55.1%	59.4%	49.8%	56.7%
<u>First Nine Months 2025</u>									
Loss ratio - core losses	63.9%	71.0%	43.4%	46.7%	55.6%	56.7%	29.6%	34.3%	46.2%
Loss ratio - weather-related losses	1.3%	0.0%	8.0%	2.9%	3.8%	1.8%	28.4%	10.7%	11.7%
Loss ratio - large fire losses	1.1%	0.0%	8.6%	2.3%	3.9%	0.0%	13.2%	0.0%	4.8%
Loss ratio - net prior-year reserve development	-3.2%	0.3%	-4.0%	10.4%	-1.6%	-1.6%	-1.7%	-14.7%	-2.0%
Loss ratio	63.1%	71.3%	56.0%	62.3%	61.7%	56.9%	69.5%	30.3%	60.7%